



Corporate Office:
1333 N 21 Avenue, Phoenix, AZ 85009
Retail Locations: Avondale, Peoria, Wickenburg, Prescott Valley, Mesa, Deer Valley, Phoenix, Kingman

April 20, 2021

Dear Valued Customer:

Since 1969 Vern Lewis Welding Supply, Inc. has considered it a privilege to supply you, our customer, with all your welding needs. We work hard to minimize price increases and bring you the best product and service possible at the best price. We have been able to negotiate deals and work with vendors to keep costs low.

We find ourselves in a time in our country where inflation is out of control. Our vendors are raising our prices, right and left. We are getting so many price increases, sometimes on a daily basis, that we find it impossible to inform you of each and every one of them.

As much as we would like to absorb these price increases, we cannot afford to do so. We will only increase our prices when our vendors increase ours.

For example, Lincoln Electric has already passed on 3 price increases to us since January. Miller and other vendors are following suit. Steel prices have increased already, and projections are that there are more increases coming - up to 70% increase this year.

This may be the time to take the opportunity to look at other "like or similar" products available that may be at a lower cost. Our team is here to help you with that.

Please feel free to call your salesman, your store, your driver for more specific information, or contact me at any time at 602-633-7481 or shayes@vernlewis.com.

Thank you for your business and continued support.

Respectfully,

Stacy Lewis Hayes

A handwritten signature in blue ink, appearing to read "Stacy", is written over the printed name "Stacy Lewis Hayes".